**13 September 2016**

**Crown Agents' Reference: RL1H 2144/001**

**INVITATION TO BID (ITB) CLARIFICATION NO. 2**

**INVITATION TO BID FOR FRAMEWORK AGREEMENTS FOR PRAZIQUANTEL**

Please find below details of further clarification requests that have been received and the responses to these:-

Question 1 – If prices are to be provided on an ex-works basis what is the minimum packing that is required?

Answer 1 – For this ITB prices are to be provided primary trade packed. (Costs for, and details of, the required export packing will be requested in any subsequent mini-competitions under any resulting framework agreements).

Question 2 – Is the Bidder expected to have the product registered in all the countries detailed in the ITB?

Answer 2 – The countries detailed in the ITB are indicative of those countries where there may be future requirements. Details of actual requirements, and whether or not registration is required, will be provided in mini-competitions issued under any resulting framework agreements.

Question3 – In Appendix H various logistical and Incoterms are used. Under mini-competitions will the Bidder be expected to offer logistical services to destination?

Answer 3 – Mini-competitions issued under any resulting framework agreements will contain details of the exact delivery requirements. The provision of delivery costs is often requested in such mini-competitions but it may be optional for the Bidder to provide these, and in such instances freight and logistics may be arranged by other providers. In general such mini-competitions require delivery to the main international airport in the country of destination and not to multiple locations within a country. Full details will be contained within any mini-competitions issued.

Question 3 – If an offer is made in a currency other than GBP what exchange rate will be used for evaluation?

Answer 3 – This is clearly detailed in the ITB. Prices in currencies other than GBP will be converted at the exchange rate stated on the Oanda website on the bid closing date.

Question 4 – Can we quote for alternative scoring of the tablets if this has been approved by WHO or ERP?

Question 4 – Any product supplied must be WHO pre-qualified or have an ERP approval at level 3 or above. Alternative scoring may be considered, and this will be for the end-users to confirm at the time of offer.

Question 5 – What is the Mandatory Standstill Period?

Answer 5 – The Mandatory Standstill Period is explained in the Invitation to Bid. It is a minimum 10 day period between announcing the results of the tender and the actual effective date of framework agreements. It may also be applied to any call-off contracts resulting from any mini-competitions.

Question 6 – What is the extended price in Appendix B Schedule of Goods?

Answer 6 – The extended price is the unit price multiplied by the quantity. In this case as the indicative quantity is 1 the unit price and the extended price will be the same.

Question 7 – Do Bidder’s need to provide details of third party service providers in their response to the ITB?

Answer 7 - By third party service providers we assume that you mean freight forwarders or logistics service providers. Details of these do not need to be included in your Bid.

Question 8 – Will products be required in bulk packs of 500?

Answer 8 – As detailed in clarification no. 1 to the Invitation to Bid, this product for this programme is usually supplied in packs of 500. Please provide the price per pack of 500 if you are able. Should you be successful in being awarded a framework agreement actual requirements will then be tendered as mini-competitions. At this stage there may be the option to provide prices for alternative pack sizes.

Question 9 – Can we submit a Bid directly and also allow international wholesalers to Bid?

Answer 9 – This Invitation to Bid is open to manufacturers and authorised distributors/agents. All Bidders responding to the Invitation to Bid must comply with the requirements of the Invitation to Bid including the requirements of Appendix E, the pre-qualification questionnaire. It is possible for both the manufacturer and their authorised distributor to submit bids.

All other terms and conditions of the tender remain unchanged.